



Dear Friends of The Wolf Group,

I want to take a moment to share with you, our clients, prospective clients, and professional affiliates, a quick summary of our 2019 tax year filing season to date. I also want to provide a brief status report of The Wolf Group, PC (TWG), at this challenging time for so many.

But first, I want to thank you for your loyalty and commitment to our Firm. You may be a client of ours continuously for the last 37 years, or you may have joined the TWG family just this year. Either way, you are our most important stakeholder, and we take our responsibility to you, especially in these difficult times, very seriously.

As they do every tax season, our staff have been working long hours to meet our commitments to you. Of course, this year brought a few challenges to overcome, but our committed team stepped up just as I knew they would, and they continue to work diligently in meeting the new filing due dates.

We were one of the first firms of our size to go completely “paperless” many years ago, and we were an early adopter of remote work arrangements for staff members. Over the years, we have found the need to seek talented staff members outside of our region and to accommodate staff members that, for personal or family reasons, chose to leave the D.C.-area but not The Wolf Group. Because of this adaptability, our recent decision to temporarily close our physical office (due to Covid-19) and change to a fully remote workforce (as is required today) was smooth, and we have been successful with our transition.

In late 2019, we engaged a top information technology company specializing in serving CPA firms to conduct a comprehensive IT audit of our practice. Several months and several dollars later, we had overhauled and enhanced our systems, from capacity, connectivity, security, remote networking, and other state-of-the-art IT infrastructure. That initiative was timely, as Covid-19 has put technology to the test at every organization in our country.

Our strategic vision remains clear, and we are moving forward conservatively. We intend to continue enhancing and expanding our services in the coming years, both in the international/expatriate and international organization areas, as well as in business taxation and other specialties in which we are engaged to provide services. We remain highly stable, with a talented and dedicated staff, a forward-thinking and highly effective management team, and importantly, a large and loyal clientele.

We are **very** excited to be moving into our all-new office suite in June 2020, or as soon after that. Our new Northern Virginia offices are only a few blocks from our existing offices in Fairfax, VA. The building is newly renovated to serve our staff and our clients efficiently, and in the classy yet comfortable environment they expect and deserve. Our new training and presentation facilities, large conference rooms, gym, and deli are some of the wonderful amenities. And we will be located adjacent to the Hyatt Regency, Fair Lakes—for those that wish to spend the night!

I am very proud of our executive management team and our staff. We reacted quickly and responded decisively. We have not missed a beat in serving the interest of our clients, having reached out in both professional and personal ways to lend support and meet their needs. At the same time, we have protected the health and welfare of our TWG family. We will be the same family after this crisis passes as we are today.

We expect to be here for another 37 years to serve you in the best manner we possibly can. We appreciate the trust you have shown in us over the years and look forward to continuing to earn that trust and retain the reputation we have worked quite hard to establish. Fortunately, we love what we do, and that, as much as anything, drives us forward.

Should you have any questions or comments for me as we continue to navigate this “new normal” as they say, please feel free to give me a call. I would love to hear from you!

Stay well. Stay strong.

Len Wolf  
Founder and Managing Director